



WE'RE INVESTORS, NOT OPERATORS

We are Kissel Capital, a seasoned private equity firm with an established investment formula that delivers tangible benefits to our investors and to our management teams. Our partnerships with management teams keep them running the day-to-day operations.



FOCUSED INVESTING

With over three decades of investment experience, we focus exclusively on management-led buyouts of industrial and services companies where our expertise and investor network are ideally suited to deliver the best outcomes.

SITUATIONS

- Founder and management team recapitalizations
- Legacy PE portfolio companies
- Broken auction processes
- Storied opportunities involving healthy companies

INVESTMENT CHARACTERISTICS

- Meaningful management team rollover
- Asset light or rental equipment businesses
- US or Canada
- \$2 to \$6 million EBITDA

ALIGNING WITH OPPORTUNITIES

Utilizing best practices from the private equity industry, we bring capital and investors with industry insights that can help optimize opportunities for growth and success.


SECTOR FOCUS:

- Industrial Services
- Industrial Technology
- Business Services

CURRENT PORTFOLIO


Safety First. Quality Always

Date: April 2022
Location: Edmonton, Alberta
Description: Provides turnkey remote accommodations, workforce housing, catering and services to customers in the infrastructure, energy, mining and forestry sectors of western Canada.
Sector: Industrial Services / O&G Services and Equipment
Type: Management Buyout



Date: May 2023
Location: Surgoinsville, TN
Description: Provides high volume glass transformation and tempering services to OEM customers in the appliance, lighting and building products industries.
Sector: Industrial Services
Type: Management Buyout



Date: November 2023
Location: Calgary, Alberta
Description: Provides a broad range of safety services, training and equipment rental to customers in the industrial, O&G and infrastructure sectors in Western Canada.
Sector: Industrial Services
Type: Management Buyout



Date: May 2024
Location: Reston, VA
Description: Manufacturer of patented pet nail grooming technologies that combine infrared scanning, cutting and other safety features to provide a quiet, fast and safe solution for pet nail clipping.
Sector: Pet Products
Type: Lead Seed Round Investor